

TELECOM COMPANIES

Ranked by number of employees as of June 1, 2009

Rank <i>(last year)</i>	Company Address Web site	Telephone Fax Toll-free number	Number of full-time employees: •2009 •2008 •% change (loss)	Number of locations: •Local •Nationwide	Partial list of services	Market area	Partial client list	Authorized dealer/provider for	•Local executive •Title(s)	Year established locally
1 <i>(1)</i>	AT&T 101 W. Broadway, San Diego 92101 www.att.com	(800) 722-2355 (619) 237-0758 (800) 722-2355	4,000 4,400 (9)	19 na	Wireless, IPTV and high-speed Internet access, voice services provider	International	wnd	na	Tammi Terrell vice president, general manager	1906
2 <i>(2)</i>	Cox Communications Inc. 5159 Federal Blvd., San Diego 92105 www.coxsandiego.com	(619) 262-1122/ (760) 599-6060	2,100 2,300 (9)	12 na	Residential and commercial telecommunications provider of voice, video and data services	Local	wnd	na	Bill Geppert senior vice president, general manager	1961
3 <i>(NR)</i>	ViaSat Inc. 6155 El Camino Real, Carlsbad 92009 www.viasat.com	(760) 476-2200	1,089 na na	2 18	Satellite communications and ground systems, military tactical data links and network encryptors, communication system design	International	wnd	na	Mark Dankberg chairman, CEO	1986
4 <i>(3)</i>	Time Warner Cable 10450 Pacific Center Court, San Diego 92121 www.twcsd.com	(858) 695-3110	938 948 (1)	5 100	Cable TV, high-speed online services, digital phone services	Local	wnd	na	Bob Barlow regional vice president	1964
5 <i>(4)</i>	Kyocera 8611 Balboa Ave., San Diego 92123 www.kyocera.com	(858) 576-2600 (858) 492-1456 (800) 349-4188	676 1,095 (38)	1 3	Wireless phones and accessories, PC mobility products, microelectronic packages	International	Sprint, MetroPCS, Virgin, Cricket	na	Rodney N. Lanthorne president	1971
6 <i>(5)</i>	Leap Wireless International Inc. 10307 Pacific Center Court, San Diego 92121 www.leapwireless.com	(858) 882-6000 (619) 882-6030	523 419 25	13 na	Mobile phone services	Regional	Consumer market	na	S. Douglass Hutcheson president	1998
7 <i>(7)</i>	HM Electronics Inc. 14110 Stowe Drive, Poway 92064 www.hme.com	(858) 535-6000 (858) 452-7207 (800) 848-4468	300 300 0	1 5	Drive-through technologies, wireless intercom systems for broadcast, on-site paging	International	McDonald's, Burger King, Wendy's, Taco Bell, Olive Garden	na	Chuck Miyahira CEO	1971
8 <i>(6)</i>	Novatel Wireless Inc. 9645 Scranton Road, #205, San Diego 92121 www.novatelwireless.com	(858) 812-3400 (858) 812-3402	228 208 10	2 2	Merlin PC cards and express cards, expedite embedded modules, ovation fixed mobile convergence modems and Mobilink communication software suite	International	Cingular, Motorola, Orange, Siemens, Sprint PCS, Telefonica, Verizon Wireless, Vodafone, Dell	na	Peter Leparulo CEO	1996
9 <i>(NR)</i>	RF Industries 7610 Miramar Road, San Diego 92126 www.rfindustries.com	(858) 549-6340 (800) 233-1728	98 107 (8)	2 3	Design, manufacture and supply standard and custom connecting products for the wireless and patient medical cable markets	International	wnd	na	Howard Hill president, CEO	1979
10 <i>(8)</i>	My Office 9855 Distribution Ave., Suite F, San Diego 92121 www.myofficefacilitiesolutions.com	(858) 549-6700 (858) 549-0306 (800) 748-6451	70 70 0	1 1	Avaya/Nortel phones and systems, Plantronics headsets, Polycom video/voice conferencing, design and install custom office environments	National	San Diego EDC, Invitrogen, HayHouse Publishing, Tuttle-Click auto group	Plantronics, Polycom, Avaya	Travis Alegria CEO	2003
11 <i>(9)</i>	TelePacific Communications 6134 Nancy Ridge Drive, San Diego 92121 www.telepacific.com	(858) 200-2510 (858) 200-2511	68 68 0	2 19	Local phone service, long distance, Internet access, MPLS private IP networking, colocation, data backup	Regional	wnd	na	Robert Griffin sales director	2000
12 <i>(10)</i>	Protel Communications Inc. 13851 Danielson St., Poway 92064 www.goprotel.com	(858) 218-2000 (858) 218-2001 (800) 585-2121	47 51 (8)	1 2	VoIP, telephone systems, data cabling, voice and video conferencing, video surveillance	Regional	eHarmony, Pacific Honda, Civic Theatre	Mitel, Inter-Tel, Paetec	John Wittman president	1996
13 <i>(15)</i>	Communications Plus West Coast Cabling⁽¹⁾ 11487 Woodside Ave., Santee 92071 www.westcoastcabling.com	(619) 387-2200 (619) 444-3616 (800) 900-7547	36 36 0	1 2	Telephone systems, VoIP, computer networks, voice and data cabling	Statewide	MTS, county of San Diego, American Red Cross, Union Bank, Sunroad Enterprises, First National Bank	Toshiba, Dell, Cisco, Tadiran, NEC	Bruce Madden CEO	1987
14 <i>(NR)</i>	Skyriver Communications 13915 Danielson St., #101, San Diego 92064 www.skyriver.net	(858) 812-5280 (858) 812-5299 (866) 759-7483	34 31 10	1 4	High capacity broadband connections, T1, bonded T1, fractional DS3, DS3, fiber alternative	Regional	wnd	wnd	Saeed Khorami president, CEO	2000
15 <i>(13)</i>	Answer California 181 Rea Ave., #201, El Cajon 92020 www.answercalifornia.com	(619) 768-5500 (619) 768-5510 (877) 540-5300	30 40 (25)	1 1	Voice mail and automated PBX, live answering, order-taking and processing	International	Servicing small businesses and sole proprietors, Fortune 500 and 100, multinationals	na	Patrick Ewalt vice president	2001
16 <i>(NR)</i>	Level 3 Communications 8929 Aero Drive, San Diego 92123 www.level3.com	(858) 292-2115 (858) 292-2150	30 17 76	2 168	MPLS, ethernet, dedicated internet services, VoIP, content delivery services, internet security and managed services	International	wnd	wnd	Kristian Freel account director	1995
17 <i>(17)</i>	Atel Communications 8447 Miramar Mall, San Diego 92121 www.atelcommunications.com	(858) 646-4600 (858) 646-4680	28 29 (3)	1 1	Telephone systems, VoIP, wiring and dial tone services	International	wnd	NEC, Active Voice, Allworx, Cisco	Steven Handelman president	1985
18 <i>(14)</i>	XO Communications Inc. 5771 Copley Drive, San Diego 92111 www.xo.com	(858) 244-4000 (858) 244-4100 (866) 349-0134	28 35 (20)	1 76	Telecommunications services for businesses	National	na	na	John Roshala general manager	1999
19 <i>(16)</i>	twtelecom 9665 Granite Ridge Drive, #500, San Diego 92123 www.twtelecom.com	(858) 549-4440 (858) 309-0121	27 30 (10)	1 75	Telecommunications	National	wnd	na	Lindsey Burroughs vice president, general manager	1998
20 <i>(18)</i>	Communications USA 2229 Enterprise St., Escondido 92029 www.commsusa.com	(800) 338-1949 (858) 674-4273 (800) 338-1949	21 23 (9)	1 1	Two-way radios, wireless, broadband, CCTV	National	na	Motorola, lcom, Zetron	Roger Schuknecht CEO	1990
21 <i>(1)</i>	LumenVox 3615 Kearny Villa Road, San Diego 92123 www.lumenvox.com	(858) 707-0707 (858) 707-7072 (877) 977-0707	20 50 (60)	1 1	Speech recognition technology and software	National	Digium, Prosodie, Incendonet, Open Solutions, vClarity	na	Edward Miller president	1985
22 <i>(19)</i>	San Diego Wireless P.O. Box 230987, Encinitas 92023 www.sdwireless.com	(760) 944-3434 (760) 944-3798 (800) 747-9977	20 20 0	1 2	Wireless cost analysis for businesses and individuals, individual plans from \$10 a month, 10 cents a minute	National	wnd	Verizon, AT&T, T- Mobile	Kevin McAllister president	1986
23 <i>(21)</i>	TelComTec 120 N. Pacific St., Suite J2, San Marcos 92069 www.telcomtec.com	(760) 736-3211 (760) 736-3218 (800) 564-4045	11 12 (8)	1 1	Vodavi, Vertical, VoIP, Panasonic, Nortel, Intertel, computer support, networking, data, fiber, surveillance systems, paging, voice mail	Regional	wnd	ITT, Vertical, Panasonic	Ronald K. Garrett vice president	1986
24 <i>(23)</i>	Comscape Communications LLC 5980 Fairmount Ave., #105, San Diego 92120 www.comscapepd.com	(619) 325-2880 (619) 325-2885	10 6 67	1 1	Sprint/Nextel sales and service/repair center	National	Home Depot, Mesa Distribution, Chargers, KFMB TV, TB Penick & Sons, PCL Construction	Sprint/Nextel Exclusive Master Agent	Patrick Gueneke partner	2004
25 <i>(22)</i>	Network Services Corp. 6952 Tradewinds Drive, Carlsbad 92011 www.networkservicescorp.com	(760) 603-8066 (866) 919-5191	9 9 0	2 na	Voice, data, VoIP, managed Internet, DSL, IP PBX's	National	Chicano Federation of San Diego, ASI Hastings, MC Consultants, Nordic Energy, Bolt Public Relations	AT&T/TelePacific/ Cbeyond	Kenneth MacDonald president	2007
26 <i>(20)</i>	Paetec 655 W. Broadway, #850, San Diego 92101 www.paetec.com	(619) 684-4969 (619) 702-4879 (888) 367-8372	9 15 (40)	1 71	Voice, local and long distance, data services, software solutions	National	wnd	Cisco, Avaya, Nortel, Allworx	Kallie Murphy regional director	1998

In case of a tie, companies are ranked alphabetically.

wnd Would not disclose

na Not available

(NR) Not ranked

Notes: Sequoia Communications, No. 12 on last year's list, did not return a survey.

Source: The companies.

It is not the intent of this list to endorse the participants nor to imply a company's size or numerical rank indicates its quality.

⁽¹⁾ Communications Plus and West Coast Cabling & Networking Solutions merged in December 2008.